ADDITIONAL TERMS TO:
SERVICES ORDER FORM -- OR-- STATEMENT OF WORK

BMC Software (Australia) Pty Ltd ("**BMC**") agrees to render to customer ("**Customer**") implementation, training or other services ("**Services**") as described in the Services Order Form or the Statement of Work (each a "**SOW**") to which these Additional Terms are attached (collectively, this "**Agreement**"). In the event of any conflict between the terms of the SOW and these Additional Terms, these Additional Terms shall prevail except for matters of service fees, payment and reimbursement of expense terms if further specified in the SOW. The performance of the Services will not relieve or alter either party's rights, obligations and responsibilities with respect to BMC software products under the applicable software license agreement.

1. SERVICE FEES AND EXPENSES. The fees payable to BMC for the Services to be rendered will be detailed in the SOW. BMC will submit invoices to Customer for such fees and incurred expenses either upon completion of the Services, or at stated intervals, in any case accordance with the applicable SOW. Customer shall pay amounts invoiced plus applicable taxes within 30 days following receipt of the invoice.

2. EDUCATION. Customer may acquire Learning Pass Credits and Education Services (collectively, "**BMC Education**") on a SOW. The BMC Education terms that govern such SOWs are set forth in the Education Program Guide located at http://media.cms.bmc.com/documents/education-program-guide.pdf, and is incorporated herein by this reference.

3. TERM AND TERMINATION. This Agreement shall continue in effect until either (i) completion of the SOW, or (ii) termination by a party, for its convenience, upon 30 days' prior written notice. Upon termination, Customer shall promptly pay BMC for Services rendered, and expenses incurred, through the date of termination.

4. PROPRIETARY RIGHTS AND CONFIDENTIALITY.

4.1 License. Subject to the terms of this Agreement, BMC grants Customer a perpetual, non-exclusive, non-transferable, non- sublicense license to use and modify all programming, documentation, reports, and any other deliverables delivered to Customer as a result of the Services provided under the SOW ("**Deliverables**") solely for its own internal use. Except as expressly permitted by applicable law and this Agreement, Customer may not sell, rent, lease, sublicense, timeshare, outsource or otherwise use the Deliverables. Notwithstanding anything in this Section 4 to the contrary, in the event that Customer is a contractor engaging BMC for the benefit of a third party ("**Client**"), then provided that the Client is properly identified in the SOW and that Customer is responsible for such Client's compliance with the provisions of this Agreement, Customer may assign the rights provided to it in this Section 4.1.

4.2 Mutual Confidentiality. "**Confidential Information**" means all proprietary or confidential information that is disclosed to the recipient ("**Recipient**") by the discloser ("**Discloser**"), and includes, among other things (i) any and all information relating Discloser's financial information, customers, employees, products or services, including, without limitation, software code, flow charts, techniques, specifications, development and marketing plans, strategies, forecasts, and proposal related documents and responses; (ii) as to BMC, the Deliverables; and (iii) the terms of this Agreement, including without limitation, pricing information. Confidential Information does not include information that Recipient can show: (a) was rightfully in Recipient's possession without any obligation of confidentiality before receipt from the Discloser; (b) is or becomes a matter of public knowledge through no fault of Recipient; (c) is rightfully received by Recipient from a third party without violation of a duty of confidentiality; or (d) is independently developed by or for Recipient. Recipient may not disclose Confidential Information of Discloser to any third party or use the Confidential Information in violation of this Agreement. The Recipient (i) will exercise the same degree of care and protection with respect to the Confidential Information of the Discloser that it exercises

with respect to its own Confidential Information and (ii) will not, either directly or indirectly, disclose, copy, distribute, republish, or allow any third party to have access to any Confidential Information of the Discloser. Notwithstanding the foregoing, Recipient may disclose Discloser's Confidential Information to Recipient's employees, contractors and agents who have the need to know provided that such employees and agents have legal obligations of confidentiality substantially the same (and in no case less protective) as the provisions of this Agreement.

4.3 Ownership. BMC owns all right, title and interest in the Deliverables, *including* all intellectual property rights embodied therein. All business information, systems, software and any other materials provided by Customer under this Agreement ("**Customer Property**") remains the property of Customer.

5. LIMITED WARRANTY. BMC warrants that it will perform the Services in conformance with generally accepted practices within the software services industry and in accordance with the SOW. Customer must notify BMC of any breach of this warranty no later than 90 days after completion of the Services under the SOW. Customer's exclusive remedy and BMC's entire liability under this warranty shall be for BMC to re-perform any non-conforming portion of the Services within a reasonable period of time, or if BMC cannot remedy the breach during such time period then refund the portion of the fee attributable to such non-conforming portion of the Services under the SOW. This warranty will not apply to the extent Customer, its contractors or agents have modified any Deliverable, unless otherwise authorized by BMC in writing. **THIS WARRANTY AND CONDITION IS IN LIEU OF ALL OTHER WARRANTIES AND CONDITIONS. THERE ARE NO OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS, INCLUDING THE IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.**

6. LIMITATION ON LIABILITY. IN NO EVENT SHALL EITHER PARTY OR BMC'S LICENSORS BE LIABLE FOR ANY CONSEQUENTIAL, SPECIAL, INCIDENTAL, OR INDIRECT DAMAGES ARISING OUT OF THIS AGREEMENT (INCLUDING WITHOUT LIMITATION LOSS OF PROFITS, BUSINESS OR DATA, OR COSTS OF RECREATING LOST DATA), EVEN IF THE OTHER PARTY HAS BEEN ADVISED OF THE POSSIBILITY OR SUCH LOSS OR DAMAGE. IN NO EVENT WILL BMC'S LIABILITY FOR DIRECT DAMAGES EXCEED AMOUNTS PAYABLE BY CUSTOMER UNDER THE SOW. NONE OF THE ABOVE LIMITATIONS AFFECT THE LIABILITY OF EITHER PARTY UNDER SECTION 7 (INFRINGEMENT INDEMNITY), GROSS NEGLIGENCE, WILFUL MISCONDUCT, DEATH, BODILY INJURY, ACTS OF FRAUD AND ANY LIABILITY THAT CANNOT BE EXCLUDED OR LIMITED BY LAW, OR A BREACH OF EITHER PARTY'S INTELLECTUAL PROPERTY RIGHTS.

7. INFRINGEMENT INDEMNITY.

7.1 If a third party asserts a claim against Customer asserting that Customer's use of a Deliverable in accordance with this Agreement violates that third-party's patent, trade secret or copyright ("**Customer Infringement Claim**"), then BMC will, at its own expense: (a) defend or settle the Customer Infringement Claim; and (b) indemnify Customer for any damages finally awarded against Customer, but only if: Customer promptly notifies BMC of the Customer Infringement Claim, BMC retains sole control of the defense of the Customer Infringement Claim and all negotiations for its settlement or compromise, and Customer provides all reasonable assistance requested by BMC. BMC's obligations above will not apply if the Customer Infringement Claim is based on (i) the use of the Deliverable in combination with products not supplied or approved by BMC in writing or in the Deliverable's user manuals, (ii) modification of the Deliverable other than by BMC, or (iii) the failure of Customer to use any updates to such Deliverable within a reasonable time after such updates are made available to Customer. If BMC believes a Deliverable may violate a right, then BMC will, at its expense: (a) modify the Deliverable, or (b)

procure the right to continue using the Deliverable, and if (a) or (b) are not commercially reasonable, terminate Customer's right to use the Deliverable and issue a refund prorated over five years from the completion date of the related SOW.If a third party asserts a claim against BMC asserting that BMC's use of Customer Property in accordance with this Agreement violates that third-party's patent, trade secret or copyright ("**BMC Infringement Claim**"), then Customer will, at its own expense: (a) defend or settle the BMC Infringement Claim; and (b) indemnify BMC for any damages finally awarded against BMC, but only if: BMC promptly notifies Customer of the BMC Infringement Claim, Customer retains sole control of the defense of the BMC Infringement Claim and all negotiations for its settlement or compromise, and BMC provides all reasonable assistance requested by Customer.

7.2 This Section contains each party's exclusive remedy and sole liability for Infringement Claims.

8. MUTUAL INDEMNITY. Each party shall indemnify and hold harmless the other party from all claims, liabilities or expenses for physical damage to real property or tangible personal property and bodily injury, including death, to the extent caused by the gross negligence or willful misconduct of the indemnifying party's employees or contractors arising out of this Agreement and while at the Customer's premises. The foregoing indemnities are contingent upon the party seeking indemnity giving prompt written notice to the indemnifying party of any claim, demand or action, and cooperating with the indemnifying party in the defense or settlement of any such claim, demand or action.

9. NON-SOLICITATION. During the term of this Agreement, and for a period of six months thereafter, Customer will not solicit for employment any employees of BMC or its affiliates who, within six months prior to such solicitation, directly performed under this Agreement.

10. INSURANCE. BMC will provide and maintain the following insurance, but only for losses arising out of BMC's provision of Services under this Agreement:

(i) Worker's Compensation insurance as prescribed by the law of the state applicable to the employees performing the Services;
(ii) Employer's Liability insurance with a limit of one million dollars ($1,000,000) for each occurrence;
(iii) Commercial General Liability insurance with one million dollars ($1,000,000) per occurrence combined single limit and two million dollars ($2,000,000) general aggregate, including coverage for Products Liability and Completed Operations;
(iv) Automobile Liability insurance, including coverage for Hired and Non-owned vehicles of one million dollars ($1,000,000) for combined single limit for bodily injury and/or property damage; and
(v) Professional Liability insurance covering Errors and Omissions in the amount of one million dollars ($1,000,000) for each occurrence and in the aggregate associated with Services performed under this Agreement.

11. U.S. FEDERAL ACQUISITIONS. This Section applies only to acquisitions of the commercial Deliverables subject to this Agreement by or on behalf of the United States Government, or by any prime contractor or subcontractor (at any tier) under any contract, grant, cooperative agreement or other activity with the United States Government. In the event the Deliverables are delivered to the United States Government, the United States Government hereby agrees that the Deliverables qualify as "commercial items" within the meaning of the Federal acquisition regulation(s) applicable to this procurement. The terms and conditions of this Agreement shall pertain to the United States Government's use and disclosure of the Deliverables, and shall supersede any conflicting contractual terms and conditions. The following additional statement applies only to acquisitions governed by DFARS Subpart 227.4 (October 1988): "Restricted Rights – Use, duplication and disclosure by the Government is subject to restrictions as set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data

and Computer Software clause at DFARS 252.227-7013 (Oct. 1988).

12. EXPORT CONTROLS. Both parties agree to comply with applicable export regulations, including but not limited to U.S. Export Administration Regulations and the OFAC embargoes and sanctions lists. More information on BMC's export compliance program may be found here: https://www.bmc.com/legal/export-compliance.html..

13. PERSONAL DATA. Customer will not provide BMC with the personal data of European Union residents as part of the offerings under this Agreement. If Customer does provide such personal data to BMC, BMC will process personal data under the terms described in the SOW.

14. MISCELLANEOUS TERMS. All of the services performed by BMC will be performed as an independent contractor. If any provision of this Agreement is held to be unenforceable, the remaining provisions shall nonetheless be enforceable. No failure by either party in exercising any right hereunder shall operate as a waiver thereof, nor shall any single or partial exercise thereof preclude any other or further exercise of a right. This Agreement shall be governed by the laws of the Commonwealth of Australia, provided, however if Customer is a state or local governmental entity or higher education institution and legally required to apply state law, then Customer's state law will apply, without reference to conflict of law principles. Except for assignments to parent entities or majority owned subsidiaries, neither party may assign or transfer this Agreement, in whole or in part, to any third party without first obtaining the prior written consent of the other party. This Agreement constitutes the entire agreement between the parties, and supersedes all prior agreements and understandings, relating to this subject matter. Any amendment or change must be in a writing of the parties. Any additional documents presented to a BMC employee or consultant by Customer for signature as a condition for going on a Customer's site will be governed by this Agreement and to the extent that such document adds to or conflicts with this Agreement, it shall be considered null and void.